

EXTENSION SPRINGS

Custom Extension Spring

Frequently, because of their years of experience, Spiros Industries is able to see around corners for customers avoiding problems down line. In this particular case, Spiros was asked to quote a new spring that required outside plating services. A spring design analysis was provided to the customer confirming the part will meet necessary life expectancy. However, Spiros believes that due to the part's design, the springs will tangle in the plating process which would prevent proper plating and indicates this concern on their quote.

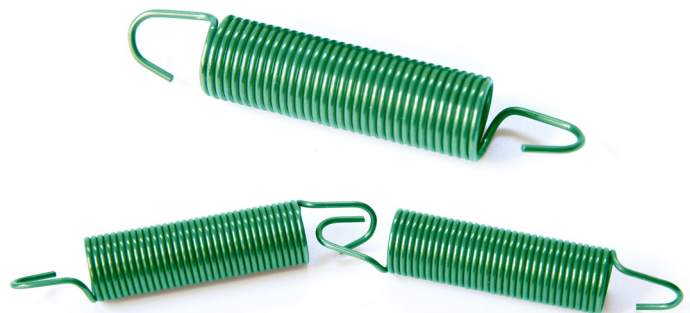
A small sample grouping is sent to the plating source who confirms that the parts do tangle as expected. Spiros contacts the customer, informs them of the situation and offers a simple but effective alternative. A second spring design analysis is performed by Spiros confirming the new springs life expectancy requirements are met and produces another trial group.

These redesigned samples are plated and forwarded to the customer for testing and approval. The customer approved the new part and placed an order. Not only are the new springs plated properly but, unnecessary hand work to untangle the springs is avoided.

At Spiros, problem solving is simply part of being a value-added supplier.



BEFORE



AFTER

A PART OF YOUR PRODUCT.
A PARTNER IN YOUR SUCCESS.


SPIROS
INDUSTRIES